

# **International Sales Internship - German Speaker**

(HILISG2902)

# Apply here

#### Start date

September 2024

#### **Duration**

6 months

#### Languages

Fluent in German. Great spoken and written English levels are required (B2 onwards)

#### Location

## Mere, England

Mere is a charming and historic town, sitting beneath the Southwest Wiltshire Downs, an area of outstanding natural beauty. In the centre of town there is a tearoom, pubs, take aways and other shops. Nearby there are outdoor sport pursuits along with excellent walking and cycling routes. Close to a major route, enabling easy travel all the way down to the south coast or up to London.

### Are you eligible?

You are eligible for an ESPA internship if you are a registered student or have graduated within the past two years and have access to some form of grant funding.

## Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

# Role

This is a fantastic opportunity for an enthusiastic student fluent in German to further develop their skills working within a dynamic, globally recognised company. Mentored throughout, you will carry out a variety of tasks including market research and running projects to help expand distribution partner relationships in Germany. Not only will you gain experience across a wide range of business sectors, but you will be a driving force in the growth of a brand established in over 90 different countries. If you are hands-on, flexible, and want to put your language skills into practise in a working environment, this is the opportunity for you! ESPA has placed many students at this host company, so you are sure to have a first class experience!

#### **Tasks**

- Conduct research into the German markets
- Identify, develop, and grow distribution partner relationships within Germany
- Communicate with customers in the UK and internationally via phone, Teams, and email
- Run small projects from start to finish
- Collate data and present findings to other team members
- Support the Executive Assistant with a range of day-to-day tasks

## **Desired Skills**

- Working towards a degree in Business or another relevant sector
- Intermediate or higher proficiency in Excel
- Have a customer-focused approach with great written and spoken communication skills
- Be curious, analytical, and organised
- Have a willingness to support a variety of tasks as required
- Knowledge or experience of running small projects would be beneficial
- Fluent in German

# The Host Company

This successful host company is the UK's largest manufacturer of brush ware and hygienic cleaning tools. Distributing their products worldwide, they have set the benchmark for quality and innovation across the cleaning, food manufacturing and agricultural industries. With well-renowned clients including Coca Cola, Heinz and the UK Royal Family, this is sure to be an invaluable experience for a motivated candidate. The host company continues to expand rapidly, with offices in the USA supplying the US, Canada and Central America and is looking for a talented student to help drive their future success even further.

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